

One winemaker and 17 questions

We move outside the mainstream, because we only cooperate with winemakers we know personally. The relationship with our customers is not anonymous either - **we also know our customer.**

For us, the chain winemaker-wine consultant-wine lover must be intact without gaps: The better we know the winemaker, the better we understand his wines.

The more we know our customers' wishes, the more precisely we can respond to them and make individual offers.

That is why we have developed the questionnaire "Wine selection for the connoisseur" for you and posted it on our website.

For our winegrowers, on the other hand, we have designed a personal, private question catalogue. We publish their answers in our newsletters and on our website. This gives you the opportunity to get to a better knowledge of the winegrowers whose wines you enjoy.

Questions for **Nicola Altieri** from Azienda Agricola Fontefico dei Fratelli Altieri

1. *vinvinowein*: imagine you were a grape: which grape variety would you be?
Nicola Altieri: Montepulciano!
2. *vinvinowein*: what is your favourite dish and what wine do you drink with it?
Nicola Altieri: Lamb meat cooked in the wood-oven and I love to drink Titinge Montepulciano d'Abruzzo Riserva with this dish
3. *vinvinowein*: what does a happy day look like for you?
Nicola Altieri: A sunny day to spend with friends drinking good wine and having good food
4. *vinvinowein*: which restaurant is your favourite? (multiple namings possible)
Nicola Altieri: Al Metrò in San Salvo Abruzzo (www.ristorantealmetro.it/)

5. *vinvinowein*: what do you prefer to order in your favourite restaurant?
Nicola Altieri: Fish courses
6. *vinvinowein*: which personality would you like to spend five hours with?
Nicola Altieri: Tim Burton (https://de.wikipedia.org/wiki/Tim_Burton)
7. *vinvinowein*: how would you like to spend these five hours with this personality?
Nicola Altieri: Meeting him at lunch (Italian lunches can last even more than 5 hours!!)
8. *vinvinowein*: 8. do you have a personal to-do list with specific items you would like to get done?
Nicola Altieri: Of course yes!
9. *vinvinowein*: how do you relax after work?
Nicola Altieri: Reading, walking, playing with my children.
10. *vinvinowein*: what is your dream?
Nicola Altieri: Give my solid contribution to raise awareness of the culture and the territory of Abruzzo
11. *vinvinowein*: what does climate changing mean for your winery?
Nicola Altieri: The key words are two: “contribution” for a better environment , and this is why we grow organic and practice the precision farming, in order to reduce at the minimum the environment impact. And “adaptation”, that is understanding what the soil and the vines need with climate changing.
12. *vinvinowein*: how have you equipped the next generation for the future?
Nicola Altieri: We all need to take responsibility and commit to leaving a better world for future generations.
13. *vinvinowein*: if you could start your life all over again and determine the framework conditions yourself:
 - Where would you like to be born?
 - What kind of family would you like to be born into?
 - What profession would you like to have?*Nicola Altieri*: I don't think I would change anything, I think to be very lucky.

14. *vinvinowein*: What would you change in the world?

Nicola Altieri: the desire of some people to have more and more and never be satisfied

15. *vinvinowein*: what or who has influenced you the most?

Nicola Altieri: My grandfather and my wife.

16. *vinvinowein*: what work do you take home with you?

Nicola Altieri: Nothing more than a bottle of wine 😊

17. *vinvinowein*: what would you still like to achieve as a human being?

Nicola Altieri: the right moral inheritance to my children

THANK YOU SIGNOR NICOLA ALTIERI