

One winemaker and 17 questions

We move outside the mainstream, because we only cooperate with winemakers we know personally. The relationship with our customers is not anonymous either - **we also know our customer.**

For us, the chain winemaker-wine consultant-wine lover must be intact without gaps: The better we know the winemaker, the better we understand his wines.

The more we know our customers' wishes, the more precisely we can respond to them and make individual offers.

That is why we have developed the questionnaire "Wine selection for the connoisseur" for you and posted it on our website.

For our winegrowers, on the other hand, we have designed a personal, private question catalogue. We publish their answers in our newsletters and on our website. This gives you the opportunity to get to a better knowledge of the winegrowers whose wines you enjoy.

Questions for **Dr. Paola Alliata** from Azienda Agricola Villa Terlina.

- vinvinowein:* imagine you were a grape: which grape variety would you be?
Dr. Paola Alliata: I believe that every Piedmontese identifies with Barbera, angular at the beginning, but with time becomes warm, opens up and shows its true character
- vinvinowein:* what is your favourite dish and what wine do you drink with it?
Dr. Paola Alliata: *If I have to choose in the culinary pantheon of Piemonte, it's tajarin with white truffles, accompanied by a mature Barbera.*
- vinvinowein:* what does a happy day look like for you?
Dr. Paola Alliata: *I live in nature, so it is easy to find charm even in the fog. I am especially happy when I can take visitors to the vineyards and explain how biodynamics affects the vines.*
- vinvinowein:* which restaurant is your favourite? (multiple namings possible)
Dr. Paola Alliata: *To feel at home, La Milonga in Agliano and La Piccola Torre in Nizza Monferrato. For special occasions, San Marco in Canelli.*

5. *vinvinowein*: what do you prefer to order in your favourite restaurant?
Dr. Paola Alliata: I don't eat much, I especially like starters: Vegetable flan with fondue, and thin slices of raw meat with sliced emperor mushrooms and olive oil. In winter, bagna cauda in good company.
6. *vinvinowein*: which personality would you like to spend five hours with?
Dr. Paola Alliata: *With the Nobel Prize winner for physics Giorgio Parisi*
7. *vinvinowein*: how would you like to spend these five hours with this personality?
Dr. Paola Alliata: *He could clarify some points of quantum physics for me. I could explain to him that biodynamics is not witchcraft, as he claims.*
8. *vinvinowein*: . do you have a personal to-do list with specific items you would like to get done?
Dr. Paola Alliata: *No plan survives the first contact with the enemy (cit.) This is what happens to my to-do list after only a few hours.*
9. *vinvinowein*: how do you relax after work?
Dr. Paola Alliata: *I love to read a book, mostly about philosophy. When I need absolute silence, there is a special place in Monsicuro where I like to sit under a big oak tree.*
10. *vinvinowein*: what is your dream?
Dr. Paola Alliata: *I dream that humanity will stop exploiting nature and start cooperating with it*
11. *vinvinowein*: what does climate changing mean for your winery?
Dr. Paola Alliata: *. For some years I have been confronted with this very complex problem. One point that is very close to my heart is the protection of the soil, which is why I experiment with rolling the grass in the rows instead of mowing it.*
12. *vinvinowein*: how have you equipped the next generation for the future?
Dr. Paola Alliata: *. One of the tasks I have been setting myself for some time is to raise awareness of environmental issues among the people who visit the winery. My conclusion: for the earth, we humans are only optional*
13. *vinvinowein*: if you could start your life all over again and determine the framework conditions yourself:
 - Where would you like to be born?
 - What kind of family would you like to be born into?
 - What profession would you like to have?

Dr. Paola Alliata: I feel comfortable in my skin and am very happy with what I do. I owe a lot to my parents. The only thing I would like to change is to have started biodynamics earlier.

14. *vinvinowein*: What would you change in the world?

Dr. Paola Alliata: I think to introduce a new humanism that puts the human being back at the centre. This would already involve a series of chain changes

15. *vinvinowein*: what or who has influenced you the most?

Dr. Paola Alliata: The many, many books I had read. But also Count V. Neipperg has a share for what he taught me during my youth internship in St. Emilion (and not only professionally)..

16. *vinvinowein*: what work do you take home with you?

Dr. Paola Alliata: I live in the winery, it can happen that I go to the cellar briefly before going to sleep

17. *vinvinowein*: what would you still like to achieve as a human being?

Dr. Paola Alliata: I decide that day by day

**THANK YOU SIGNOR DR. PAOLO ALLIATA!
GRAZIE MILLE, SIGNOR DOTTOR PAOLO ALLIATA!**